DISCOVERCRM

REALLY SIMPLE SYSTEMS CRM

EXTENDED PROFILE

Really Simple Systems

OVERVIEW

Really Simple Systems CRM is aimed at small to medium-sized clients with a B2B focus.

As such, it has been intuitively designed to allow small sales teams to get up and running within minutes. The CRM is scalable and businesses pay only for the functions they require; adding users and features as their sales team grows. Custom reports, integration with accounting software, plus free service and support are all available as standard.

Key features include a ‘two-way MailSync’, which incorporates email correspondence with clients into the CRM system, allowing users to view their own interactions as well as the interactions of other members of their team. Microsoft Calendar and Google Contacts can also be integrated.

Really Simple Systems CRM is a cloud-based solution, available on desktop, tablet and mobile devices. The basic package is available free of charge for up to two users, with additional users and features available for a monthly fee, with no annual contract required.

FEATURE OVERVIEW

Really Simple Systems

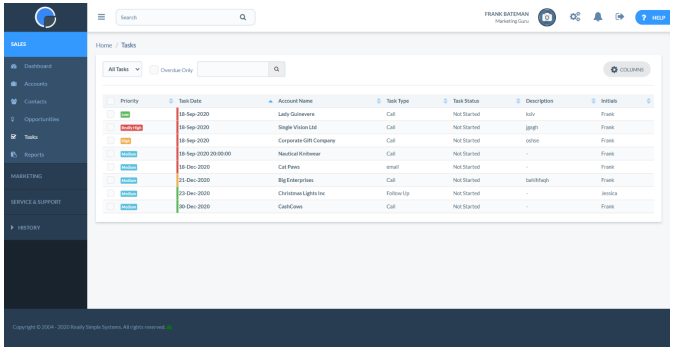
SOFTWARE SPECIFICATION

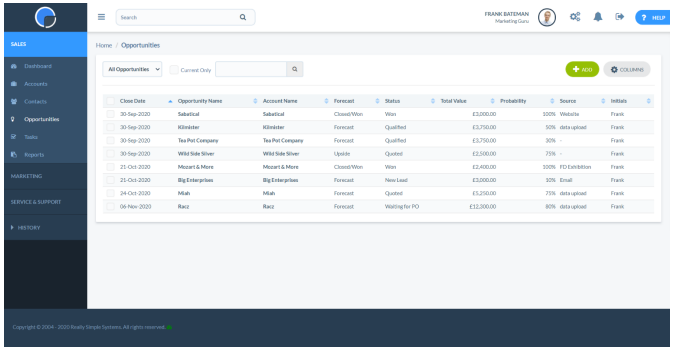
OVERVIEW	
PRODUCT NAME	Really Simple Systems CRM
SOFTWARE FEATURES	
API ACCESS	✔
CADENCE	✘
CONTACT MANAGEMENT	✔
CONTRACT MANAGEMENT	✘
DATABASE MANAGEMENT	✔
FUNNEL REPORTING	✔
INTEGRATIONS	✔
PARTNER TRACKING	✘
PERFORMANCE REPORTING	✔
PIPELINE MANAGEMENT	✔
PRODUCT & PRICE CONTROL	✘
SALES GAMIFICATION	✘
QUOTATION HANDLING	✔
TASK ASSIGNMENT	✔
TERRITORY/QUOTA MANAGEMENT	✔
CUSTOMER SIZE	
SMALL (1-50 USERS)	✔
MEDIUM (51-200 USERS)	✔

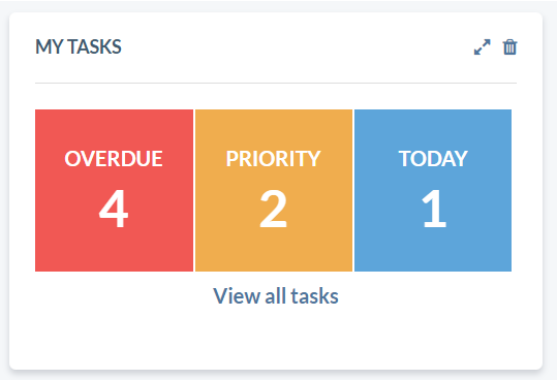
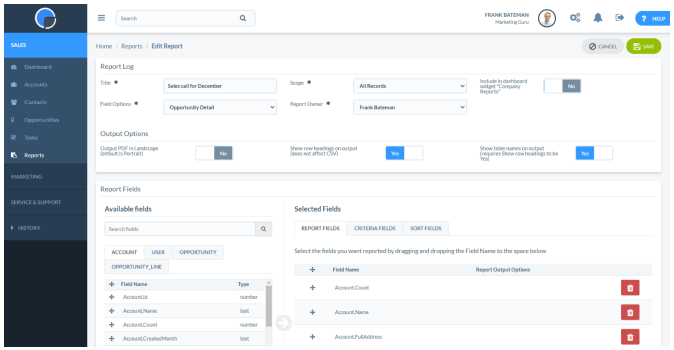
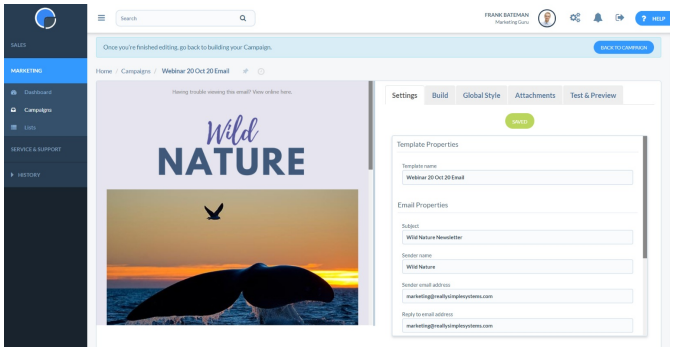
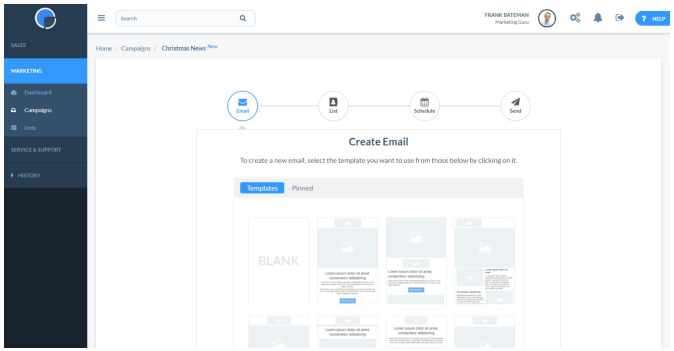
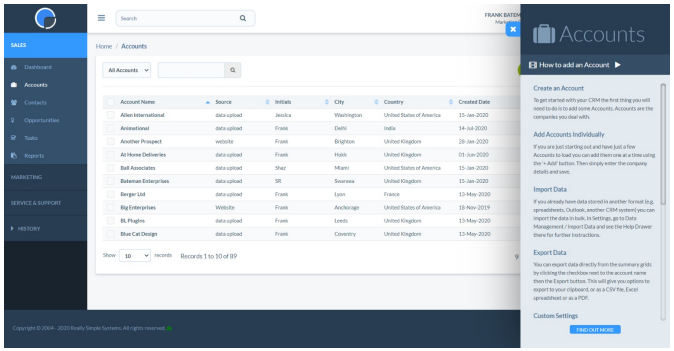
ENTERPRISE (201+ USERS)	✔
MOBILE FEATURES	
IOS APP	✘
ANDROID APP	✘
NATIVE WEB APP	✔
HOSTING METHOD	
CLOUD	✔
ON-PREMISE	✘
FURTHER INFORMATION	
PRICING	From free, then starting at $18 per user/month
IMPLEMENTATION TIMEFRAME	A few minutes

Really Simple Systems

SOFTWARE SCREENSHOTS






MY TASKS
OVERDUE
4
PRIORITY
2
TODAY
1
View all tasks